January 21st , 2013

To: Ka Man Properties 1985

Dear Sir

I have had Ka Man Properties looking after my property in Discovery Bay for over two years by now, I think I can share some of my experience with you.

I spend most of the time outside of Hong Kong and that makes attending to my DB property quite a challenge. I am really fortunate to have your agency and especially Pauline Au to help me manage it. As my exclusive agent, Pauline has been highly professional, effective, caring and thorough. It started with giving me unbiased advice on the market and useful tips on how to prepare my flat to be more competitive. She never just pushes me to accept any offer that comes along. Instead, she gathers all relevant information and presents her analysis. During the tenancy, when my flat and tenant need any attention, Pauline has always been helpful, responsive and resourceful. That certainly makes my job as a landlord so much easier.

In summary, I really appreciate the services of your agency. I will have no reservation in recommending your agency to any friends who have similar requirements.

Yours faithfully

Mr Xu Xin Jian